

ACC
BUSINESS
A division of AT&T



Colocation Ecosystem Incentive



From August 28 to December 31, 2020, ACC Business Solution Providers are eligible for up to 2X MRC on qualifying orders of AT&T Colocation Ecosystem for new ACC Business customers. Certain rules apply; to see full program details contact your Channel Manager or AT&T Master Agent for more information.

For more information on how AT&T and ACC can accelerate your business, contact your AT&T Channel Manager or Master Agent.

ACC Business Colocation Ecosystem Incentive Overview

AT&T teams with colocation ecosystem partners to provide high-performance, high-bandwidth connectivity for your customer's data center and cloud solution needs.

Incentive timeframe: Qualifying new sales between August 28, 2020 and December 31, 2020 will be eligible for this incentive

Payout: The equivalent of 1 or 2 months (depending on the partner) of space and power MRC. Incentives will be paid to the ACC Business Solution Provider by either the cloud ecosystem partner or by ACC Business. CoreSite, Digital Realty, Equinix, QTS, vXchnge are all eligible for 2X MRC; Evoque is eligible for 1X MRC.

Qualifying opportunities will be worked through the standard ACC Business Colocation Ecosystem process. Valid opportunities must be registered. See program documentation for full details.